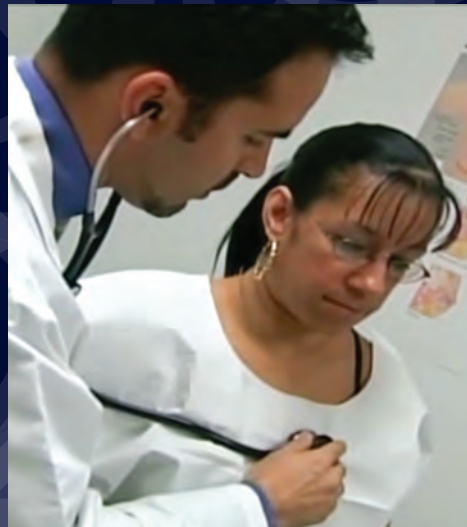


Delaware Valley
Community Health, Inc.
2008 annual report



Main Office: 1412-22 Fairmount Avenue, Philadelphia, PA 19130
Phone: 215-684-5344 Fax: 215-232-4093 www.dvch.org

Message from the President



Dear Supporters and Friends,

The year 2008 was another year of continued growth and expansion for Delaware Valley Community Health (DVCH). As you read over this document, you will understand the scope of our work and see some of the highlights of 2008.

On January 2, 2008, after years of planning, financing and construction, the dream of opening the new Maria de los Santos Health Center (MDLS) at 401 W. Allegheny Avenue became a reality! The new health care facility was constructed with 58 examination rooms, 13 patient restrooms, a large community room, a prescription drug dispensary, and other amenities for patients and staff. During the 2008 year, Maria de los Santos Health Center was the medical home to over 23,000 patients which was an increase of an additional 4,000 patients!

Clinically we provided over 21,000 more medical visits at our four sites with 1,800 of these visits provided by Dr. Ray Rodriguez, Podiatrist, in his first six months as part of the DVCH organization. Also in our first full year of offering inpatient Ob/Gyn services, our Obstetrics group from MDLS and Parkview OB/Gyn delivered 800 babies at Northeastern Hospital. This was the achievement of another long time goal of providing continuity of care for pre-natal patients!

Our staff at all four health centers once again rose to meet the challenges associated with these changes and others, and delivered superior primary care and other related services to nearly 40,000 patients organization wide. I am extremely proud and appreciative of the efforts of all of our staff.

Your support helps us to achieve our mission and continue to provide and expand our services to reach more people who need access to primary health care and other related services!

Thank you for your assistance!

Sincerely,

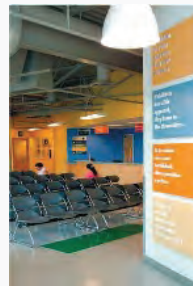
Patti Deitch

Patti Deitch
President & CEO

2008 annual report

A year of Growth!

By the end of 2008, DVCH providers had provided services to 6,000 more patients than the previous year! Our newest practice, Parkview Ob/Gyn, brought an additional 2,000 patients and our newest specialty provider, Ray Rodriguez, DPM, added 1,000 new patients. The remaining growth was directly attributed to the increased capacity at the new Maria de los Santos Health Center.



Maria de los Santos Health Center is 100% Complete

Since the mid 1980's, DVCH's Maria de los Santos Health Center has been the largest provider of primary healthcare services to the Latino and other underserved communities in Philadelphia. The original health center consisted of a 15,000 square foot facility that became overcrowded by the year 2000, and required major renovations and expansion to meet the increasing demand for services from the community.

After years of planning and fundraising, the new Maria de los Santos Health Center opened on January 2, 2008, just a half block from its old location, with 41,000 square feet of space including 28,000 square feet of dedicated clinical space! The design that had evolved placed the entire facility a story above the ground, with the eastern end resting on a large rock outcropping and the western end covering a grade-level parking garage for the center's staff. The main entrance, a two story, light filled glass atrium, contains the stairs and elevators and presents itself as a glowing beacon along the street, making the Center a highly visible landmark in the surrounding neighborhood. In keeping with DVCH's mission, the Center provides primary medical care in pediatrics, ob-gyn, adult medicine, dental care and behavioral health. There are also specialty services offered such as Podiatry and Ophthalmology, and an on-site dispensary for patients to receive their prescription medications.

The Center was the cover story for the July 2008 issue of Health Care Design Magazine. This could not have become a reality without your financial and personal support. A sincere heart felt thank you to everyone who donated to making this dream a reality!

**OUR
MISSION**

DVCH is a community-focused health care organization providing affordable and accessible primary medical, dental and behavioral health care. Services are provided in a fiscally responsible manner to all patients regardless of their ability to pay.



Addition of Podiatry Services

Podiatry Services were added this year at the Maria de los Santos Health Center. Dr. Ray Rodriguez, D.P.M., has worked with the Maria de los Santos medical staff for over six years in a referral capacity, and came on

board as staff in July, 2008. Podiatry Services now offered by DVCH include: complete diabetic and arthritic foot care, as well as treatment for various related conditions such as ankle injuries, athlete's foot, and many others.

New Behavioral Health Model

DVCH is a leader in initiating a new integrated health care model that is being implemented in primary care settings throughout the country, the Primary Care Behavioral Health model. In this model, behavioral health consultants work side by side with our primary care providers seeing patients in the exam room. It is not unusual for people to seek help from their primary care provider for issues which may be behavioral in nature. An example of this is a depressed individual who goes to their provider complaining of a lack of energy, unaware that this is a result of depression. Many people are reluctant to seek behavioral health care directly due to the associated stigma. Offering behavioral health services where people are coming for health care, normalizes the experience and makes access to care easier for the individual. These services are available to patients at the Fairmount Primary Care and Maria de los Santos Health Center.

Independence Blue Cross Grants DVCH \$200,000 Award!

The Independence Blue Cross (IBC) Charitable Medical Care Grant Program awarded a \$100,000 grant for each of the next 2 years towards the operating costs of the Norristown Regional Health Center (NRHC). The IBC Charitable Medical Care Grant Program offers financial support to clinics that provide free or nominal fee care to uninsured residents who otherwise would not have access to healthcare.

DVCH was chosen for demonstrating a clear need for funding in areas such as general operating expenses, unfunded pharmaceutical needs, medical supplies, specialty care, diagnostic tests and other pertinent needs critical to the delivery of care. IBC is committed to the health of the community and by helping the uninsured get access to medical care they help fill the void for this invisible population who many times are working part time or are unemployed. Without support such as this, many of the 68% uninsured patients at NRHC would turn to the emergency room for medical care or go without it altogether.

Special Awards/Recognition

Dr. A. Scott McNeal, D.O., Vice President and Chief Medical Officer, received a recognition award from Philadelphia College of Osteopathic Medicine (PCOM) in November of 2008. He serves in a voluntary faculty position at PCOM as Clinical Associate Professor in the Department of Family Medicine.

New Board Members

The DVCH Board of Directors is thrilled to have Sylvester L. Willis as their newest Board Member. Mr. Willis brings years of financial experience to the table from 30 years of running his own tax preparation business. He has been a patient at Maria de los Santos for many years and we welcome his experience on the Board of Directors.

New Health Care Providers

DVCH welcomed the following providers during 2008: Asia Abdul-Haqq, Nurse Midwife; Nancy Zonfrillo, NP; S. Ray Rodriguez, DPM; Robert Watterson, MD; Lauren Belcher, PA; Sophia Govorov, PA; and Linda Melville, PA.

Please do not forget to support Delaware Valley Community Health in providing high quality primary care services to patients regardless of their ability to pay. Contributions to Delaware Valley Community Health's important efforts can be made online through www.dvch.org, United Way donor number #3899, or by contacting the Development Director at development@dvch.org or 215-599-0744.

Thank you for your assistance!

Delaware Valley
Community Health, Inc.

2008 Board of Directors

Nilsa Gonzalez, Chair
Mary Grady Duden
Maria Pajil Battle
Judy Harrington
Helen Johnson
Barbara O'Malley
Carmen Paris
Marshall Pepper
Sylvester Willis

SERVICES
WE PROVIDE

DVCH operates four centers for primary health care in the Philadelphia area: Fairmount Primary Care Center (1412 Fairmount Avenue, Philadelphia); Maria de los Santos Health Center (401 W. Allegheny Avenue, Philadelphia); Norristown Regional Health Center (133 West Main Street, Norristown) and Parkview Ob/Gyn (1331 East Wyoming Avenue, Suite 2160). Medical, dental, behavioral health, case management and health education services are provided to patients to further reduce the barriers to quality healthcare for underserved and uninsured populations. Board-certified physicians and dentists are employed by DVCH and work at all four health centers. The service delivery model mirrors that of a private physician's office, where each patient chooses their own medical provider. Nurse practitioners and physician assistants are also on staff to provide services to patients.

**REVENUE AND EXPENSES
JANUARY 1, 2008 - DECEMBER 31, 2008**

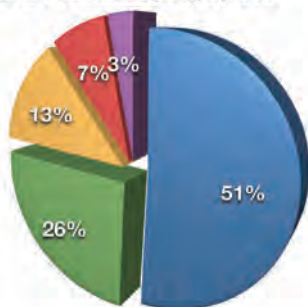
Unrestricted

Temporarily
restricted

Total

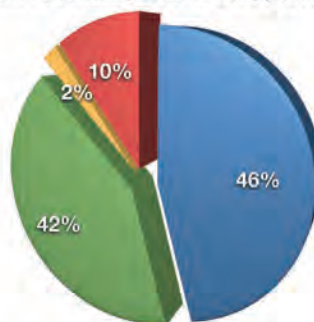
	Unrestricted	Temporarily restricted	Total
Revenue			
DHHS Grants	\$3,500,653		\$3,500,653
Patient Services (net)	\$12,495,311		\$12,495,311
Contract Services	\$743,881		\$743,881
Interest	\$137,248		\$137,248
Other	\$72,662		\$72,662
Total Revenue	\$16,949,755		\$16,949,755
Expenses			
Salary & Benefits	\$12,812,001		\$12,812,001
Other than personal Services	\$3,631,009		\$3,631,009
Provision for Bad Debts	\$69,510		\$69,510
Total Expenses	\$16,512,520		\$16,512,520
Operating Income Prior to Depreciation	\$437,235		\$437,235
Depreciation	\$713,009		\$713,009
Operating Loss	-\$275,774		-\$275,774
Non-operating Activities			
DHHS Grants	\$193,464		\$193,464
Contributions - capital construction	\$706,438		\$706,438
Release of net assets	\$100,000	-\$100,000	\$0
Loss of interest rate swap	-\$609,571		-\$609,571
Increase in Net Assets	\$960,683	-\$100,000	\$860,683
NET ASSETS AT BEGINNING OF YEAR	\$9,762,006	\$300,000	\$10,062,006
NET ASSETS AT END OF YEAR	\$10,722,689	\$200,000	\$10,922,689

DVCH Patients by Payor, 2008



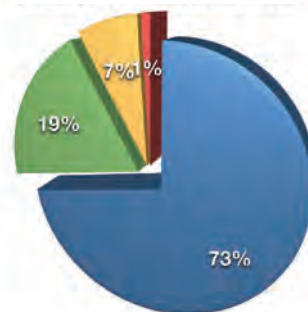
- Medicaid
- Uninsured
- Private Insurance
- Medicare
- Other Public Insurance

DVCH Patients by Income Level, 2008



- 100% and Below
- 100 - 200%
- Over 200%
- Unknown

DVCH Patient Encounters, 2008



- Medical
- Dental
- Enabling Services
- Behavioral Health